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To Whom It May Concern:

I am writing this letter of recommendation in support of our Capital Campaign Director Domingo Betancourt assigned to our parish by our fundraising consultants, Guidance in Giving Inc.

Domingo arrived shortly after we started the active phase of our campaign. He quickly demonstrated an enthusiastic attitude and willingness to immerse himself in our parish. His quiet and respectful demeanor was well received by our campaign leadership and office staff. His expertise and knowledge guided us through with direction, patience and a quiet determination.

Santa Teresita is a rural parish in the small town of Shafter, located within a large farming area of California. Mostly all of our parishioners are somehow connected with the farming industries. With about 95% Spanish speakers and only a fraction of our members registered, raising 700,000 dollars seemed like a daunting task.

On one occasion having seen only a small number of pledges from our members, I became doubtful that this campaign was going to be a success. I shared this concern with several members of the committee including Domingo. I remember that during our conversation, Domingo calmly said to me "before you know it, this campaign will catch on fire."

Catch on fire it did. That same week, following our next meeting, I could not believe it, person after person walked up to me and gave me their pledge. I walked out of that meeting with a stack of pledges totaling over 100,000 dollars. After that, the pledge amount increased day by day. In a span of only a few weeks thousands of dollars were pledged to our campaign and brought us closer to our goal.

Now, as we come to the end of the campaign, I am happy to say that we surpassed our goal by 112% and I am sure the pledges will continue through the follow-up period. Our census went from 260 people to over 700 and our members are happy and eager to see our new building get built.

I am glad that we chose Guidance in Giving for this campaign. I had heard of them from my brother priests who've worked with them in the past. I am especially glad that Domingo was our Campaign director. I highly recommend Guidance in Giving to all my fellow priests, especially those who are facing a capital campaign for the first time, have a Spanish speaking membership, or just need a **good** fundraising firm. Additionally, I highly recommend Domingo Betancourt for his bilingual presentations, people skills, and especially for the way that he expertly guided us through this process to a successful ending. If you have any questions please contact me.

Sincerely in Christ,

Rev. David Enriquez,
Pastor