

### Saint Jarlath Catholic Church

2620 Pleasant St. Oakland, CA 94602-2125 Phone: (510) 532-2068 / Facsimile (510) 532-3745

August 12, 2015

Mr. Michael Cusack President & CEO Guidance in Giving, Inc. 225 Snedecor Avenue Baypoint, NY 11705

Dear Mr. Cusack,

In our recent Capital Campaign for the Diocese of Oakland, St. Jarlath Parish was assigned Mr. Bryan Bedoya as our *Guidance in Giving* representative. Throughout the entire process of our Campaign, Bryan was a pleasure to work with. He showed professionalism, kindness, diligence, and a wonderful sense of dedication to our team and to the Parishioners he interacted with at all times. Due to his excellent bilingual and bicultural skills, Bryan was able to work seamlessly with our Latino community as well as with our English-speaking community, which was a definite benefit for us.

Bryan was a collaborator from the get-go and made the process of the Capital Campaign an enjoyable one. His personal spirituality, his humble approach to his work, his professional courtesy, and his sense of humor certainly contributed to the very successful outcome of our Campaign. As of the date of this letter, we reached 101.53% of our goal.

It is my privilege to highly recommend Mr. Bryan Bedoya, and the entire *Guidance in Giving* team. If I can be of any further assistance, please do not hesitate to contact me.

Sincerely,

Rev. Stephan Kappler, Ps

January 31, 2015

Michael Cusack President and C.E.O. Guidance in Giving, Inc.

RE: Charles J. Viana III – Diocese of Oakland – "Reclaiming Christ's Mission Together"

Dear Mr. Cusack:

Greetings. My name is Anne Brussok, and I am a parishioner of Our Lady of Mercy in Pt. Richmond, CA, and also President of our Pastoral Council and a Lay Minister. I took the lead or facilitator's role for our parish in the Diocese of Oakland's capital giving campaign, "Reclaiming Christ's Mission Together."

I have had the honor and pleasure of working with Charles Viana these past couple months. As our representative from Guidance in Giving, Charles gave us all the support and tools to run the campaign in our parish, a small one at that and with limited people resources. Charles was always available via email, phone and especially in person. And he was always willing to come out to our parish, which was a tremendous help to those of us facilitating the campaign!

Charles' professionalism and knowledge helped us broach and overcome the complexities and often very personal emotions surrounding financial giving. And I especially appreciated his encouragement and guidance to stay within our targeted launch dates in Block One -- and not postpone until Block Two as we were first inclined to do.

Thank you for your time and consideration. I am a true believer in passing on feedback, and it is especially rewarding to do this when it reflects so favorably.

My best to you this New Year.

Sincerely,

Anne Brussok



May 27, 2015

Mr. Michael Cusack President & CEO Guidance in Giving, Inc. 225 Snedecor Avenue Baypoint, NY 11705

Dear Mr. Cusack,

In our recent Capital Campaign for the Diocese of Oakland, St Patrick Parish was assigned Kelly Storrs as our *Guidance in Giving* representative. From day one, Kelly worked hard to reassure our parish that if we would follow the *Guidance in Giving* program, our parish would exceed our goal of 652,883.33, and we did - Our parish reached 112% of our goal. St. Patrick was the second parish out of 33 parishes to reach its goal.

Kelly is very professional, exuberating confidence and communicates in a warm and enthusiastic manner. Our parish campaign committee also sings her praises. It was my pleasure to work with Kelly in other parishes as a presenter and her spirit of confidence helped to turn some parishes around to a positive reaction.

I was part of a priest group who interviewed *Guidance in Giving* for the campaign and I can say I am not disappointed in the choice we made.

It is my pleasure to highly recommend *Guidance in Giving* and the members of your excellent team.

Any parish that has Kelly Storrs and her sister Kathryn as their representatives, are truly blessed.

Thank you for sending a great team to the Diocese of Oakland.

Sincerely in Christ,

Fr. Larry Young

### SAINT RAYMOND PENAFORT CATHOLIC CHURCH

11555 Shannon Avenue, Dublin, California 94568-1376 Tel: 925/828-2460 - Fax: 925/828-8610

Website: http://www.st-raymond-dublin.org Email: office@st-raymond-dublin.org

June 29, 2015

Michael Cusack 225 Snedecor Avenue Bayport, NY 11705

Dear Michael:

This year as you know we began our part in the Diocese of Oakland capital campaign "Reclaiming Christ's Mission Together." We engaged Guidance in Giving to raise additional funds for our parish campaign "Building Our Future Together."

After having worked with Domingo Betancourt, Joe Zamorano, and Joe Neville, I appreciate the expertise that was provided to us by Guidance in Giving. Your team's help from the beginning helped us build a framework for success. I am particularly grateful for the help of Domingo Betancourt. His willingness to pitch in, his collaboration with the two Joes as we worked through the details of our campaign, and his kind and patient personality were very helpful to us. As we build toward reaching our goal (we are currently at 80%) your offer of continued consultative assistance is greatly appreciated.

I wish you well in your endeavors.

Fr. Laurence Dajon

Sincerely.

Fr. Lawrence D'Anjou



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Thank you for sending a great team to the Diocese of Oakland.

Sincerely in Christ,

Fr. Larry Young



### Saint Joseph Church

Michael Cusack 225 Snedecor Ave. Bayport, NY 11705

June 27, 2015

RE: Charles Viana

Dear Mr. Cusack.

This letter is to recommend for your consideration Mr. Charles Viana, the representative to our parish from Guidance in Giving. I met Mr. Viana the end of December, 2014. He presented to me, our parish council and our finance council a plan to raise \$908,615.24 for the Diocese of Oakland's Reclaiming Christ's Mission Together campaign. This originally seemed a very daunting task, but Mr. Viana put us at ease assuring us that this is a doable project, and began laying out a process that would make this campaign a success.

We are well on our way. Thanks to Mr. Viana's diligence and efficient monitoring over these past six months, we will certainly make our goal. While 25% of the money raised comes back to our parish, Mr. Viana helped many in our parish realize how much good the other 75% will do for the Diocese of Oakland. He was clear and professional in his presentations, respectfully addressed any negative feedback, and kept us focused on positive results. I highly recommend him for any projects you may have in mind.

If I can be of any help in your consideration please do not hesitate to contact me.

Sincerely.

Fr John Direen



### Church of St. Anne

1600 Rossmoor Parkway • Walnut Creek, California 94595-2507 Telephone (925) 932-2324 • FAX (925) 932-4628 email: st\_annes@comcast.net



June 18, 2015

To Whom It May Concern,

It is with great enthusiasm that I recommend Charles Viana to you.

Charles was the Account Executive from Guidance in Giving, Inc. assigned to St. Anne's Parish for the Diocese of Oakland Capital Campaign *Reclaiming Christ's Mission Together*. In that capacity, he scheduled meetings with the group of parishioners who volunteered to be on the Capital Campaign Committee with Fr. Joseph Parekkatt. He managed our schedule for the campaign, followed up with answers to our questions, and sent us timely reports of our parish's progress.

Charles' personality is uniquely suited for this type of work. He was consistently upbeat, always came to our meetings early to set-up, and was prepared with the materials needed and information to impart to us. He was knowledgeable about the program that he was presenting.

His strength is his ability to lead others by his example of being well-prepared and positive. Charles is quite able to express his thoughts clearly. His commitment to the Capital Campaign was inspiring to the committee members, which led to the great success our parish had toward meeting our goal.

Charles is dependable. He responded in a timely manner to any emails sent to him. This allowed us to communicate effectively with our parishioners.

With his positive attitude, strong work ethic, dedication to and knowledge of the project, Charles is a valuable employee. I recommend him to you without any reservation.

Sincerely yours,

Margaret Bybee

Secretary

Celebrating a milestone!

Margaret a . Bybee

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Golden Jubilee 1965-2015



### St. John Vianney Church

June 18, 2015

#### To Whom It May Concern:

My name is Jim Jones and I am Chairman of the Reclaiming Christ's Mission Capital Campaign at Saint John Vianney, Walnut Creek, CA. Comments in the letter also reflect the thoughts of Debbie Mellin the Pastoral Associate, Administration at Saint John Vianney. Debbie was a vital partner in planning and executing the Campaign at Saint John. The purpose of this letter is to give feedback on the performance of Phillip Toups. Account Executive Guidance in Giving assigned to Saint John Vianney Parish during the planning and execution of our Campaign.

Phil Toups was the Account Executive, Guidance in Giving, assigned to Saint John Vianney for the Reclaiming Christ's Mission Campaign over the past 10 months. Phil worked very well with our SJV team in planning and was very active in the execution of the Campaign. We found Phil to be responsive to our needs and to be a good listener in understanding the preferences at our parish. Phil's contributions were very important in helping Saint John reach its goal.

Phil is a very conscientious person with very good interpersonal, communication, and administrative skills. He related very well to our staff and with the parishioners during the receptions, presentations when introducing and executing the Campaign.

Debbie Mellin our Pastoral Administrator and I concur that Phil is a strong person to work with in this Campaign. We would also be willing to discuss our approach or give feedback in working with Phil and to the overall Campaign with anyone interested.

Sincerely,

Debbie Mellin

Pastoral Associate. Administration

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Saint John Vianney

Jim Jones

Chairman.

Reclaiming Christ's Mission Campaign

Saint John Vianney



### St. John Vianney Church

June 18, 2015

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Sincerely,

Debbie Mellin

Pastoral Associate, Administration

Saint John Vianney

Jim Jones

Chairman,

Reclaiming Christ's Mission Campaign

Saint John Vianney



Mr. Mike Cusack

June 16, 2015

Fr. Augustine Joseph Linda Prara-Jenkins 400 Alcatraz Ave. Oakland, CA 94609

Dear Mr. Cusack:

Both I, Fr. Augustine Joseph and St. Augustine's Office Manger, Linda Prara-Jenkins would like to let you know how much we have appreciated Philip Toup's assistance in helping us organize our Reclaiming Christ's Mission Together Campaign.

From day one he has always been available by phone or email, and his responses have always been timely. He provided very efficient service when we needed materials for our receptions and Sunday Mass presentations. He made our jobs much easier by making sure the video and sound equipment was ready for use when we needed to show a video presentation.

It has been a pleasure working with him these past few months.

Sincerely,

Fr. Augustine Joseph, Parochial Administrator

Linda Prara-Jenkins

Office Manager

St. Augustine Parish

400 Alcatraz Ave. Oakland, CA 94609-1106 Ph # (510) 653-8631 Fax # (510) 653-4256

www.staugustineoakland.com



June 24, 2015

#### Dear Philip,

As you end your ministry here in the Diocese of Oakland, both Christa and I want to thank you for working with us to participate in the Capital Campaign for the Diocese. Although the parish of St. Bonaventure was not able to reach its goal completely, your steady, timely and supportive help motivated all of us to work as hard as we could.

I hope that you find your work fulfilling, because asking for money even for God must become challenging and disheartening at times. You have such a very positive and upbeat personality which goes a long way to personalize the work and invite cooperation.

We want to complement you on your work ethic, your enthusiasm for the task and for everything that you brought to us and to our parish.

Sincerely Yours,

Rev. Richard A. Mangini

Pastor

Christa Fairfield

Director of Pastoral Life



# ST. EDWARD CATHOLIC CHURCH Missionaries of the Precious Blood

June 24, 2015

To Whom It May Concern:

I would like to offer a formal recommendation for Philip Toupe, who was our Campaign Manager for St. Edwards Parish. I found him to be extremely diligent and conscientious in his endeavor to teach and support our Parish Campaign committee members. He was articulate with the details that needed to be attended to and gave excellent recommendations on how to produce the end results.

Phil's efforts and continued support on this project, once implemented, encouraged everyone to take one step at a time to reach our goal. He was a great motivator for all.

Blessings,

Rev. Jeffrey R. Keyes. CPPS

### ST. CALLISTUS CHURCH 3580 San Pablo Dam Road El Sobrante, California 94803

Phone: (510) 223 1153

June 15, 2015

#### To whom it may concern:

Mr. Philip Toups has been the resource person for this parish from the "Guidance in Giving" program for the Capital Campaign fund raising of our diocese (Oakland in California). He has done a good job for us. He has been very committed, dedicated, helpful and available in guiding us in the effort. He has been resourceful and always there to assist, encourage and support. I happily recommend him to anyone who might want to use him in fundraising project.

Fr. Jimmy Thottapally



### Church of St. Anne

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June 18, 2015

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Margaret Bybee

Secretary

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Golden Jubilee 1965-2015

Margaret a. Bybee

### St. Felicitas Catholic Church - 1662 Manor Boulevard San Leandro, CA 94579 510-351-5244

February 3, 2015

Mr. Michael Cusack Guidance of Giving, Inc. Diocese of Oakland

Subject: Letter of Commendation for Charles J. Viana III

Dear Mr. Cusack:

This letter of commendation is being prepared on behalf of St. Felicitas Parish and its recent participation in the Capital Campaign for the Diocese of Oakland. I was the appointed Chairperson of the Capital Campaign in our parish.

On behalf of the parish and as the Chairperson for the campaign in our parish, I wanted to commend Charles Viana for all the help and guidance he gave to our committee during the campaign.

From the onset, Charles was extremely punctual, organized, reliable and helpful. He always made sure that we had all the equipment needed to give the presentations at the small gatherings or the video presentations in the church. He went out of his way to drop off all the materials needed for the numerous mailings that were done. He was clear in his instructions and made the process less painful for all of us. He has excellent communication skills.

When our pastor was abruptly transferred to another parish during the campaign, Charles met with all of us and the new pastor and gave us ideas on how to recharge our campaign. He was very supportive and professional during this trying time.

Charles is a tremendous asset to your company. We thank him for all of his help, guidance and patience with all us during the campaign.

Sincerely yours,

(Mrs.) Irene M. Hagebusch St. Felicitas Church Capital Campaign Chairperson (510)200-9103

## Saint Joseph Church

Michael Cusack 225 Snedecor Ave. Bayport, NY 11705

June 27, 2015

RE: Charles Viana

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