



Holy Cross Catholic Church

1214 Zorn Road

Yorktown, Texas 78614

Mission of San Luis
Yorktown

Mission of St. Ann
Nordheim

"We are the Hands of Christ!"



Michael Cusack
President and CEO
Guidance In Giving, Inc.
225 Snedecor Avenue
Bayport, NY 11705

Dear Michael,

I was present when you presented what you thought the Diocese of Victoria was capable of raising via our Capital Campaign. You answered all the questions that we ask in a manner that was simple to understand, as well as with great optimism, when it came to the capability of our diocese to reach its goal. You were more optimistic than some on the Presbyteral Council. Needless to say, our Diocese exceeded its goal beyond our expectations.

In working through the process in my own parish, I can't say enough about the assistance given to me by Laura Hunter, a member of your staff. She had a lot to do with the success of the campaign. People who met her immediately took a liking to her. As for myself I found Laura to be friendly and non-intrusive. At the reception she answered the questions that were ask of her in a very professional, but down home way. She was also a great help in explaining to the volunteers what their task consisted of. In my one on one conversations with Laura, she patiently took time to explain the steps of the process to me as we progressed. Our in pew appeal was a great success which I believe was a result of following the Guidance in Giving outline as layout and explained by Laura.

At the beginning of the process there was some negative vibes that were going around my parish. The thought was, "*if I am going to give, it would be to restore Holy Cross Church, rather than send money to the diocese.*" I am convinced that following your plan is what changed the mindset of many who decided to get on board and support the campaign drive. I am so proud of the families here at Holy Cross because as of today we are at approximately 150% of our goal. We have exceeded it beyond my own expectations. I am a firm believer that a positive attitude goes a long way in making our campaign successful – a can-do mindset. The staff of Guidance in Giving has just such an attitude. Because of your professionalism, friendliness, and non-intrusiveness I would recommend your company to any diocese wanting to have a Capital Campaign Drive. In the end, the result of our drive will go to serve the people of God. Guidance in Giving played a large role in that.

May you realize the fruits of your work and May God's Blessings be upon you.

Yours in Christ,


Fr. Roger Hawes

Ph# 361-564-2893



St. Philip the Apostle

ROMAN CATHOLIC CHURCH - DIOCESE OF VICTORIA IN TEXAS
304 West Church Street • El Campo, TX 77437-3317

Michael Cusack
President and CEO
Guidance in Giving, Inc.
225 Snedecor Avenue
Bayport, NY 11705

January 3, 2008

Dear Mr. Cusack,

I take this opportunity to acknowledge the excellent job Jackie Perry did, in assisting us in meeting our parish goal, for the *A Reflection of Faith* diocesan campaign. I was quite nervous at times, and vacillated on more than one occasion, concerning how to address the parish goal. Despite this anxiety, Jackie was patient, understanding and promptly responded to my need for guidance and information. I commend her, for her patience and support.

Overall, I enjoyed working with your company. The associates were helpful and informative. The receptions went well and certainly laid the foundation we needed to embark upon a successful campaign. Our parish surpassed its assigned goal and everyone is marveling at this success. My particular excitement is found in having more than 44% participation, from the parishioners. I very much emphasized this aspect, of the campaign. Jackie was helpful in sending me updated information for publicity purposes.

I highly recommend your company to others. I believe it is a professional and Christian based enterprise. May God bless your work.

In Christ,

Reverend Gary W. Janak
Pastor

St. Philip the Apostle Catholic Church

www.stphilipapostle.org • voice: 979-543-3770 • fax: 979-578-8831 • email: apostle@stphilipapostle.org

Our Lady of Victory Cathedral
1309 E. Mesquite Lane
Victoria, Texas 77901-3497

March 6, 2008

Mr. Michael Cusack
President & CEO
Guidance in Giving, Inc.
225 Snedecor Avenue
Bayport, NY 11705

Dear Michael:

When I discuss the recent Reflection of Faith Capital Campaign with parishioners and staff at Our Lady of Victory, the word that I always hear referring to the Campaign is **“positive”**. I personally feel the Campaign was not just a positive for Our Lady of Victory Cathedral parish but for the Diocese of Victoria, Texas. That feeling is not only because of the large amount of money raised (\$3 million over our Diocesan goal of \$9 million) but because of the spirit of dedication and generosity generated by the thousands of Catholics in our area as they joined together for the good of the entire Diocese.

Our Lady of Victory Cathedral parish was blessed to have Jackie Perry as our Parish Campaign Director. From the start to the end of the project, she was always available to myself, the staff, the various parish volunteers coordinating the Campaign and to our parishioners as they requested information and had questions. Jackie always presented herself in a professional manner, was knowledgeable of the Campaign and its many aspects, and was willing to provide whatever assistance necessary to assure the success of the Campaign. I firmly believe the huge success of Our Lady of Victory's Campaign was a reflection of her ability to handle our large parish of 2,500 families and our many volunteers working with the Campaign.

I would be glad to recommend Guidance in Giving, Inc. and Jackie Perry to a parish or Diocese seeking to raise funds for their programs. It was indeed a pleasure to work closely with her the past few months. I feel certain that any future campaigns under her leadership will be equally as successful as the Diocese of Victoria's Reflection of Faith Campaign.

Sincerely,



Rev. Msgr. Michael Harrold,
Pastor



DIOCESE OF VICTORIA

1505 E. Mesquite Lane • P. O. Box 4070 • Victoria, Texas 77903

(361) 573-0828 • FAX (361) 573-5725

February 26, 2008

Mr. Michael R. Cusack
President and CEO
Guidance In Giving, Inc.
225 Snedecor Avenue
Bayport, New York 11705

Dear Mike:

I write to commend you for the way in which the recent capital campaign for the Diocese of Victoria was conducted. As you know, we exceeded our goal by almost 45 per cent. Obviously, this happened mainly because of the generosity of our people; it is also true to say, though, that the manner in which the campaign was carried out, especially the Guidance in Giving personnel who came here and took care of the day-to-day details, played a huge role.

Your on-site staff made an excellent impression on our Chancery personnel and in fact on virtually everyone in the diocese with whom they came in contact. They especially worked well with, and were helpful to, our pastors, most of whom were involved in a capital campaign for the first time. It was obvious that your people were not simply doing a "job"; it was almost like they were engaging in a ministry.

Mike, I would be glad to speak personally with any Bishop who is considering using the services of Guidance In Giving. The best of luck to you, and God's blessings on your family.

Sincerely yours,

Most Rev. David E. Fellhauer
Bishop of Victoria

DEF/mb

✠ St. John Bosco - *Vanderbilt*
St. Theresa - *LaSalle*
CATHOLIC DIOCESE OF VICTORIA IN TEXAS

P. O. Box 337 • Vanderbilt, Texas 77991-0337

Michael Cusack
President and CEO
Guidance in Giving, Inc.
225 Snedecor Avenue
Bayport, NY 11705

February 8, 2008

Dear Michael Cusack,

My name is Rev. Fr. Johnson Owusu-Boateng. I am currently the pastor of St. John Bosco Catholic Church in Vanderbilt, Texas with its mission church of St. Theresa in LaSalle, Texas.

I am writing to recommend Laura Hunter a "Guidance in Giving" employee, who coordinated our parish effort toward our diocesan Capital Campaign – A Reflection of Faith, A Vision of Hope, A Gift of Love.

Laura was very professional about the whole campaign. Even though she had a very good perception of the goals of the diocese/campaign, she was always sensitive to the needs of our local parish. Her understanding, patience, kindness and friendliness gradually won the hearts of parishioners who were initially dead-set against the campaign.

Laura Hunter is a hard worker: She went beyond the call of duty in coordinating the campaign in our parish. She was always knowledgeable and AVAILABLE to us every step of the way – getting us organized, listening to us, training, guiding, receptions, and strategizing. Laura was always there to offer good leadership accompanied by her insightful hand-outs and campaign updates.

Through the inspiration of Laura Hunter, - St. John Bosco, a small rural parish was able to pledge \$26,399.82 of our goal \$ 37,186.00 which is 71% within the reach of our goal. The parish was also able to secure 20 % participation of our parishioners. (Our mission Church, St. Theresa in LaSalle was able to pledge \$16,200.00 of the goal of \$ 22,644.00 which is 72% within the reach of our goal. The mission church was also able to secure 28 % participation of their parishioners). Contributions and participation are still growing.

Truly, Laura Hunter is the very embodiment of "Guidance in Giving," an excellent representative of the company. I am glad, she did not abandon us midstream after the initial animosity of some parishioners. It was a real pleasure working with her. I therefore recommend her without any reservation.

If you have any further question, do not hesitate to contact me at 361-284-3361.

Sincerely yours,

Fr Johnson Owusu-Boateng

Fr. Johnson Owusu-Boateng
Pastor

ST. MICHAEL CHURCH

P.O. Box 36 * PHONE 979-725-6714 * Weimar, TX 78962

December 21, 2007

Michael Cusack
President and CEO
Guidance in Giving, Inc.
225 Snedecor Avenue
Bayport, NY 11705

Dear Michael,

RE: GUIDANCE IN GIVING, INC.

I personally feel that the Diocese of Victoria in Texas made a wise choice in acquiring the services of Guidance in Giving, Inc. for the Capital Campaign to fulfill the needs of the diocese and the parishes.

From the very beginning the Directors and the Staff were very professional and motivating.

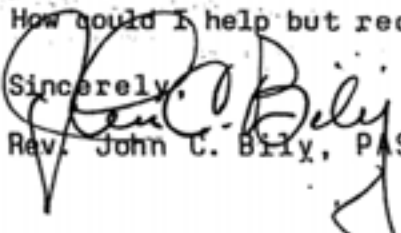
Being a pastor of one of the country parishes in the Diocese - away from the city of Victoria - I really had very little contact with the staff except for the one assigned to my parish, namely CHARLES RECZNIK. Charles was very professional, very business like yet always friendly. He was always there for us. He conducted the Campaign step by step to the letter - providing all the materials needed, visiting the parish time and time again.

I speak only for my own parish. I do not know how well the other country parishes did. But in my case the results speak for themselves. St. Michael - Weimar, a parish of abot 500 families has reached in pledges 233% of goal and Sts. Cyril & Methodius - Dubina, a mission of 41 families has reached in pledges 169% of goal. Both above my imagination.

I rate Guidance in Giving -- A and Charles Recznik -- A

How could I help but recommend both for a Capital Campaign.

Sincerely,


Rev. John C. Billy, PASTOR

**QUEEN OF THE
HOLY ROSARY CHURCH**

Hostyn, Texas

STS. PETER & PAUL CHURCH

Plum, Texas

Office Address:

936 FM 2436 ● LaGrange, TX 78945

(979) 247-4441 FAX (979) 247-5008 E-mail: hostynch@cvtv.net

January 28, 2008

Michael Cusack
President
Guidance In Giving

Dear Mr. Cusack:

I have to say that I was confident that our parishioners would respond to the Bishop's call to contribute to the Capitol Campaign. I had no doubt that we would meet our suggested target, yet I never expected that we would exceed it by almost 200%. I have to admit that this was due in part to the professional approach by the team that you put in place.

We are a small rural parish with a high percentage of low income members and yet they responded with enthusiasm. The program was laid out in such a way that all we had to do was to follow it and wait for the results. The secretary for both our parishes was in communication with Charles Recznik to coordinate meetings with our committees and to ensure that the committee members were prepared for each step of the campaign. Each person had their role to play and it went really smoothly.

Charles Recznik encouraged our committees to follow the steps in the plan that he laid out for us and we would be assured of results. Although there were some nay-sayers he proved to be right.

I would like to thank yourself and your team for everything you have done to make the Reflection of Faith Campaign so successful.

Sincerely in Christ,



Rev. Msgr. Stanley Petru,
Pastor

**Sts. Peter & Paul Parish, Frelsburg
Saint Roch Parish, Mentz
1031 Church Lane
New Ulm, Texas 7895**

February 28, 2008

Guidance in Giving, Inc.
225 Snedecor Ave
Bayport, NY 11705

To Whom It May Concern:

I write this letter of recommendation with great appreciation. The Diocese of Victoria in Texas is very fiscally conservative. The people of this diocese work hard and they do not let go of the fruit of their labors without being convinced of a true need! A Capital Campaign seemed a big risk to many of our clergy and people. Guidance in Giving, Inc. proved to have the competence and conviction to help us not only achieve our goal, but to go well beyond that goal. Miracle may be too strong a word to use in describing the results, but phenomenal is certainly apropos. GIG help us bring out the best in ourselves.

I still marvel at the success in both the parishes under my care. I am very grateful to Mr. Marvin Suarez of GIG, who seemed particularly suited to assist me and our parish leaders in making the campaign happen in each parish. Though he was assigned to several other parishes he managed his efforts so well that we were never without an answer or the materials needed at any point during the process. The GIG staff assigned to our diocese are all to be commended. The Diocese of Victoria encompasses ten large rural Texas counties. They traveled constantly and dutifully to serve us. Mr. Suarez is a delightful and sincere person. He listened well to my concerns and helped tailor the campaign to work better in each of my parishes. It was clear that this was more than a job to him. He invested himself in the significance of this campaign and what it means to the future of our diocese.

I would recommend Guidance in Giving to any parish or diocese. As Jesus says in Luke 10: 7: "The laborer is worthy of his hire". GIG earned their keep in the Diocese of Victoria in Texas.

Sincerely in Christ.

Father Wayne N. Flagg

The Rev. Fr. Wayne N. Flagg
Pastor

St. Joseph Catholic Church
P.O. Box 337 - 403 Church Street
Inez, TX 77968-0337
361-782-3181

January 28, 2008

Mr. Michael Cusack
225 Snedecor Ave.
Bayport, NY 11705

Dear Mr. Cusack:

With all that has been going on since the beginning of the year, I am just now getting around to writing to you. I have to begin by saying that I was really skeptical about the Diocesan campaign. I was even more skeptical about what our parish would do. I was pleasantly surprised on both accounts.

The professionalism and integrity of Laura Hunter, who worked with our parish specifically, and the others were outstanding. Laura had a way of truly inviting people to listen and then to believe in themselves that what seemed impossible, was really possible. She knew when to push and when to step back. She was there anytime I needed help or had a question. She was prompt, courteous, had a sense of humor and was able to rejoice with us as we reached our target goal and then went over 170%!!!

As Executive Director of the campaign, Jackie Perry visited with us and answered our beginning questions. Her organizational skills and rapport with the people made for a well directed campaign.

The style of the over all program with introductory meetings, mail outs, reception, and committee meetings was well accepted at our parish. Laura was open to hearing how our parish functioned and then was willing to work in the presentation, video and reception around what worked best for us. Because of the size of our parish, 167 families, the video worked well at the weekend liturgies. In fact, the use of the video was a turning point in the attitude many people had toward the diocesan campaign and the reason why we had as many pledges that we did before the actual pledge weekend.

I would gladly recommend your company and campaign plan to another diocese or even to another parish.

Thank you for the effort and the commitment that you made to our diocese. Thank you for sending the individuals that you sent. They worked wonderfully well as a team and are being missed immensely.

Sincerely yours in Christ,

Sister Barbara Bacak, SSND

Sister Barbara Bacak, SSND
Pastoral Life Delegate

*Our Lady of Guadalupe Church
1412 Twelfth Street
Bay City, Texas 77414*

January 16, 2008

Mr. Michael Cusach
President and CEO,
Guidance In Giving, Inc.
225 Snedecor Avenue
Bayport, NY 11705

Dear Mr. Cusach,

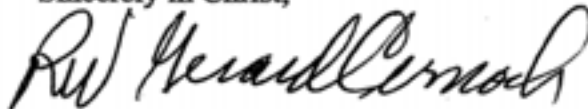
I want to thank you and your staff that helped the Diocese of Victoria in the "A Reflection of Faith, A Vision of Hope, A Gift of Love", capital campaign. The capital campaign will also benefit Our Lady of Guadalupe Parish.

Your youthful staff meeting with the priest was very impressive. Of course a lot of us priests had a negative attitude toward this campaign. However a great number of attitudes were changed and this is due to the fact that a certain percentage of the money collected was coming back to the parish.

Since our parish was in block two, I was really concerned about how our people would respond, especially during the months of October, November, and December. The campaign was well organized, thanks to Marvin Suarez' enthusiasm, bilingual abilities, and possession of a cheerful attitude; which helped tremendously when he met with our campaign committee. He helped us get things moving and kept in touch with us. He also made sure all items to be given to the people were in English and Spanish. He kept in contact with us weekly and was available for our questions.

I would recommend Guidance In Giving, Inc. to other dioceses or even parishes for leadership in capital campaigns. The staff kept us on target on what to do and when to do it. I was personally surprised on how we as a parish went over the target goal so rapidly, especially since about half of our people are from Mexico. They are not used to fund campaigns. Again, I thank you for your assistance.

Sincerely in Christ,



Rev. Gerard Cernoch, Pastor
Our Lady of Guadalupe Parish

St. Anthony Parish

P.O. Box 669
1602 Bowie Street
Columbus, Texas 78934
(979) 732-2562
FAX (979) 732-8636

To Whom It May Concern:

Re: Guidance in Giving, Inc.

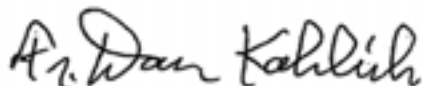
It is my privilege to recommend Guidance in Giving, Inc. to any Diocese or Parish interested in a fund raising project.

As a pastor of a small parish of about 600 families that is subsidizing a Parochial School, we are always in the process of fund raising. Five years prior to our involvement in this Diocesan Capital Campaign, we had just finished a Parish Capital Campaign to build a school cafeteria and gym which reached its goal of \$ 900,000 with another fund raising company. I had my doubts whether our parishioners would respond with enthusiasm so soon to another Capital Campaign now on behalf of the Diocesan Projects.

However, following the process and adjusting to our schedule with the Fall Festival and Parish Mission, we accomplished our designated goal beyond expectations. I was very pleased with the whole procedure of implementing this campaign especially the preliminary work. In sitting down and meeting with Charles Recznik we were able to modify our schedule. The three receptions hosted by the parish went off without a hitch. Charles gave the people in attendance a chance to visit and answered all questions forthrightly with confidence regarding the objectives of giving.

All the materials provided by Guidance In Giving, Inc. helped explain the needs, the program and the process.

Sincerely



Rev. Daniel Kahlich



Our Lady Of Lourdes Church

105 North William Street • Victoria, Texas 77901
(361) 575-3813

To whom it May Concern:

Re: Guidance in Giving, Inc.

I am happy to recommend Guidance in Giving, Inc. to anyone interested in a fund raising project for following reasons.

To begin with, I thought it would never work, having had a poor experience in the last fund campaign. Besides being the smallest parish in town, most of our parishioners are elderly and on fixed income. There was no way that we could even meet half our goal.

Nevertheless, there was a lot of preliminary work and Laura Hunter, who was assigned to our parish somehow excited the committee on the feasibility of the project. She was available to me and the Chairman of the committee, not only by phone, but also in person. She encouraged us to give it our best shot and assured us that God does his share of convincing. To our surprise we not only reached our goal, but more than doubled it, achieving 220% of goal.

The three receptions gave the people a chance to visit with one another and to ask the questions they wanted answered.

The materials provided by Guidance in Giving, Inc. helped explain the needs, the program, and the process.

Sincerely in Christ,

Rev. Celestino Say
Pastor